

# Upgrading skills quickly in open-source platforms



## Training in OpenStack and OpenShift for a leader in defense technology

### The situation

A global leader in defense technology recognized a need to upgrade its people's skills — specifically, OpenStack and OpenShift. The company wanted this training to begin within days, and to be conducted virtually.

### The solution

The customer had arranged training through ExitCertified in the past, and knew that they could expect uncompromising quality in spite of the tight timeline.

ExitCertified's dedicated account representative arranged a pre-training call with the company's training coordinator, allowing ExitCertified to fully understand the skills gaps that needed bridging. Based on that conversation, ExitCertified recommended the most cost-efficient training solution.

To deliver the course content virtually, the company used ExitCertified's proprietary Live Virtual platform. With Live Virtual, learners get live, high-definition video and audio that's supported in real time by a dedicated production team. Live Virtual's exclusive technology ensures that each learner gets plenty of individual attention and support with hands-on labs.

### Quick Facts

#### Industry information

- Defense technology

#### Firmographic information

- A global provider of advanced defense technologies

#### Wanted

- Immediate training in OpenStack and OpenShift

#### Services provided

- A pre-training assessment of learning needs
- Courses in OpenStack and OpenShift
- Live Live Virtual training with a dedicated production team

#### Outcomes achieved

- Time-sensitive training planned and delivered seamlessly
- An average learner rating of 4.87 out of 5
- Identified opportunities for future savings and training courses

## The outcome

The company's training deadline was met, and the course attendees gave ExitCertified on average overall score of 4.87 out of 5 based on feedback captured at the end of the classes. One learner expressed particular praise for his instructor, noting that the instructor was "very knowledgeable on the training topics and [...] willing to cover topics not originally planned." During the post-training call, ExitCertified identified future savings for the company with major vendors through its authorized partner status. The organization is looking at AWS and Jenkins training offerings for next fiscal year.

### About ExitCertified

ExitCertified has been providing IT training and certification since 2001 and was one of the first L&D providers to offer courses on the many aspects of cloud computing. As cloud technologies and their adoption grow, ExitCertified expands its course offerings to deliver training on virtually all commercial and open-source cloud technologies and work processes. We offer cloud-oriented classes and certifications, as well as many other resources to help with your cloud architect career development.

To learn more, visit [ExitCertified.com](https://ExitCertified.com)

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**[The instructor] was very organized, the class was structured well, and he is clearly very knowledgeable on the subject matter. I enjoyed the class and felt I learned a lot.**

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- Learner feedback on ExitCertified's OpenStack and OpenShift training