

# CONTINUOUS CUSTOMER CARE CYCLE

Unique ExitCertified approach ensures your training satisfaction

## STEP ONE: GATHER CLIENT GOALS

- ✓ Digital transformation, cloud, virtualization, etc.
- ✓ Kubernetes, VMware, AWS, etc.

## STEP TWO: MEET WITH SUBJECT MATTER EXPERTS

- ✓ Understand the skills gap
- ✓ Chart an effective learning path
- ✓ Align students with classes

## STEP THREE: BUILD A CUSTOM TRAINING PLAN

- ✓ Multi-vendor training
- ✓ Customized course content as needed
- ✓ Job role based

## STEP FOUR: DELIVER TRAINING

- ✓ Continuous improvement
- ✓ What's next—for technology and training
- ✓ Feedback and assessments
- ✓ Additional training needs

## STEP FIVE: PLAN FOR THE FUTURE

- ✓ In-person, self-paced online, or Live Virtual classes
- ✓ Dedicated producer to resolve student technical difficulties
- ✓ Custom training portal

➤ Learn more today at [exitcertified.com/getstarted](https://exitcertified.com/getstarted)

