



SAP Sales Cloud: SAP CPQ Implementation

Code:	C4H420-v094
Length:	5 days
URL:	View Online

- This course is designed to provide you with a fundamental understanding of SAP CPQ functionalities, features, rules, and concepts. This course is targeted for Implementation Consultants.
- In this course, you will learn how to perform a variety of common implementation-related tasks. The successful consultant will be able to apply the skills acquired within a project team and contribute positively to the success of a project under the guidance of senior project team members.
- Participants will be provided with access to SAP CPQ tenants for hands-on exercises throughout the course. The course also includes a proof of concept workshop, during which participants will collaborate to analyze and implement a business case.

Skills Gained

This course will prepare you to:

- Understand the benefits of SAP CPQ
- Navigate the SAP CPQ user interface
- Set up companies, user types, and users
- Configure categories, products, and attributes
- Write basic formulas using Formula Builder and CTX tags
- Create configuration rules and triggers
- Construct custom tables and attribute containers
- Set up currencies, markets, pricing, pricebooks, and discounts
- Configure quote tabs and custom fields
- Generate quote documents and develop document templates
- Configure an approval process workflow
- Work with SAP CPQ scripting
- Add and define quote tables
- Manage cart fields
- Work with SAP CPQ APIs
- Customize the SAP CPQ UI

Who Can Benefit

- Implementation Consultant
- Application Consultant

Prerequisites

Recommended:

- SAP CPQ Playlist on Enable.cx
- SAP CPQ Foundations e-Learning on Learning Hub (C4HCPQFOUND)
- SAP CPQ Live Sessions (4 sessions – Course Codes listed below)
- LS_C4H_REC_CPQUSE_EN_CoI92
- LS_C4H_REC_CPQIMP_EN_CoI92
- LS_C4H_REC_CPQGUIDED_EN_CoI92
- LS_C4H_REC_CPQINTMAP_EN_CoI92

Course Details

Course based on software release

- SAP CPQ 1911

Content

Introduction to SAP CPQ

- SAP CPQ Fundamentals
- User Interface
- Application Parameters

Users

- Companies
- User Types
- Users

Products

- Categories
- Simple Products
- Attributes
- Configurable Products
- Formulas and Tags
- Configuration Rules
- Triggers

- Custom Tables
- Autocomplete Attribute
- Attribute Containers

Pricing/Calculations

- Currencies
- Markets
- Pricing
- Pricebooks
- Discounts and Multipliers

Quotes

- Quote Tabs
- Quote Custom Fields
- Quote Item Custom Fields
- Document Generation and Templates
- Approval Process

Scripting

- Introduction to Scripting in SAP CPQ
- Script Workbench
- Quote Tables
- Pricing through Scripting
- Cart Fields Administration
- SAP CPQ APIs

UI Customization in SAP CPQ

- Legacy UI Modes of SAP CPQ
- Standards Setup Options
- UI Branding and CSS Changes
- Responsive Templates
- Razor
- Knockout

Proof of Concept Workshop

Schedule (as of 4)

Date	Location	
Feb 8, 2021 – Feb 12, 2021	Virtual	Enroll

May 17, 2021 – May 21, 2021	Virtual	Enroll
Aug 30, 2021 – Sep 3, 2021	Virtual	Enroll
Nov 15, 2021 – Nov 19, 2021	Virtual	Enroll

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